

Exodus Lending seeks Founding Director

Position Summary:

Exodus Lending is a new nonprofit organization with a mission to provide stressed borrowers with a just pathway to financial stability. Working closely with Sunrise Banks and local faith communities, we will provide short-term, small dollar loans to fill a gap in the current consumer financial product market. We will also provide referrals for financial counseling. We are seeking a founding director to implement the start-up launch plan and provide leadership in further developing all business functions of the organization.

Scope and key challenges:

- Exodus Lending is the first of its kind non-profit organization. Creative problem solving, determination and patience are required to meet unique challenges.

Key stakeholder relationships:

- Work with banking partner on loan product design, project management and legal agreements.
- Work with board leaders and volunteers on public relations, outreach and fundraising.
- Work with founding congregations to continue their involvement and support for the project.

Key responsibilities:

- Refine business plan to be compliant with legal parameters and banking partnership agreement.
- Work with communications consultant to develop and implement communications plan.
- Work with pro-bono legal counsel to manage 501c3 application process.
- Work with leaders and partners to manage fundraising goals through large gifts, small dollar contributions and grant writing.

- Manage relationships with partner organizations.
- Manage budget and cash-flow.

Key competencies:

- Strong work ethic, follow-through and ability to work independently on a variety of projects and tasks.
- Excellent communication skills and ability to communicate with a diverse set of individuals and organizations.
- Knowledge of small business start-up strategies.
- Knowledge of consumer financial products.
- Willingness to take risks.

Background qualifications and preferred experience:

- Experience with nonprofits and faith based organizations and churches.
- Fundraising experience strongly preferred.
- Experience with start-ups strongly preferred.
- Grant writing experience preferred.

This is a salaried contract position based on a 30-hour work week, although hours will vary. \$37,000 - \$42,000 depending on qualifications.

Please submit a cover letter, résumé and 2-3 references to:

Email (preferred): molsen@htlcmpls.org

Or:

Holy Trinity Lutheran Church

Attn: Meghan Olsen Biebighauser

2730 East 31st Street

Minneapolis, MN 55406

Contact Meghan at the above email address or at 612.729.8358 with questions.